



Annual Fall Conference

November 7-8, 2023
Chicago, Illinois

www.iacpm.org

William Ledger
Managing Director, Head of Credit Portfolio Group Lending
JPMorgan
Chairman, IACPM Board of Directors

Som-lok Leung
Executive Director, IACPM

Agenda

- What's New
- 2023 Fall Conference
- Competition Law Guidelines

Last time in Chicago...



**International Association
of Credit Portfolio Managers
Spring Meeting
Chicago, Illinois
May 29-30, 2002**

AGENDA - WEDNESDAY, MAY 29

- | | |
|----------------|--|
| 1:15 – 1:30 PM | Welcome and Introduction
Loretta Hennessey, IACPM Chairperson
Senior Vice President, CIBC World Markets |
| 1:30 – 2:30 PM | North American Loan Market: <i>What's going on with credit spreads?</i>
Jim Baldino, Head of Loan Sales and Trading, Bank One
Edward A. Hamilton, Managing Director and Head of Loan Trading
Bank of America |
| 2:30 – 2:45 PM | Update from the IACPM Accounting Committee
Paige Kurtz, Head, Middle Market Portfolio Management, Bank One |
| 2:45 – 3:45 PM | State of the Art in Loan Valuation Models
Allan Yarish, Managing Director, Credit Portfolio Management
Royal Bank of Canada |

- 3:45 – 4:00 PM **Break**
- 4:00 – 5:15 PM **The Evolving Regulatory Environment: *Impact on Getting Business Done***
Moderator: Gene Guill, Managing Director, Portfolio Management Group
Deutsche Bank AG
Panelists:
Joseph H. Evers - Large Bank Senior Advisor
Office of the Comptroller of the Currency
Dianne Dobbeck - New York Federal Reserve Bank
Richard Gresser - The Office of the Superintendent of Financial Institutions
- 5:15 – 5:30 PM **Update from the IACPM Market Practices Committee**
Hetty Harlan, Managing Director & Head of Credit Capital Markets
Bank of America
Kevin Starrett, Global Loan Portfolio Management, Citigroup
- 6:00 – 6:45 PM **Cocktails – One Bank One Plaza – 57th Floor**
- 6:45 – 8:30 PM **Dinner – One Bank One Plaza – 57th Floor**
Guest Speaker: Jamie Dimon
Bank One CEO/Chairman

What's New

New Members in 2023

- Avondale
- Bladex
- British International Investment PLC
- Export-Import Bank of the United States
- HDI Global Specialty SE
- Latham & Watkins
- LOCKTON
- Mayer Brown
- Morgan Stanley
- Novobanco
- PIMCO
- Schroders
- Simmons & Simmons



SCI CRT Awards



- IACPM members recognized: Santander, PGGM, Clifford Chance, BNP Paribas, NewMarket, BMO, AXA, RenRe, MMC, Novobanco, CS
- Also IACPM!
- Innovation of the Year Honorable Mention
- Regulator-Investor Roundtables

Educational Seminar

A blue banner with a pattern of small white dots. The text "IACPM's" is in white serif font, followed by "EDUCATIONAL SEMINAR" in large white sans-serif font. To the right, an orange pill-shaped button contains the text "Join us Online" in white italicized sans-serif font. Below the main title, there is a circular icon with a dollar sign and a document, followed by the text "A Comprehensive Educational Seminar on Credit Portfolio Management" in orange italicized sans-serif font. At the bottom, a paragraph in white sans-serif font describes the seminar.

IACPM's
EDUCATIONAL SEMINAR

Join us Online

 *A Comprehensive Educational Seminar
on Credit Portfolio Management*

The IACPM Credit Portfolio Management Educational Seminar provides a framework of sound practices for Credit Portfolio Management—including evolving approaches to core topics for CPM.

- Online from November 13th
- \$450 USD

2023 Annual Fall Conference

2023 Fall Conference Program Committee

Cara Fleisher

Royal Bank of Canada

Jeff Hall-Martin

Bank of Montreal

Diana Hooper

KeyCorp

Shubha Hoveland

Barclays

Lauren Jones

JPMorgan

Azzizza Larsen

Marsh Credit Specialties

Marcus Miller

Marsh Credit Specialties

Kenneth Reilly

MUFG Bank, Ltd.

Aishwarya Subbaraman

Standard Chartered

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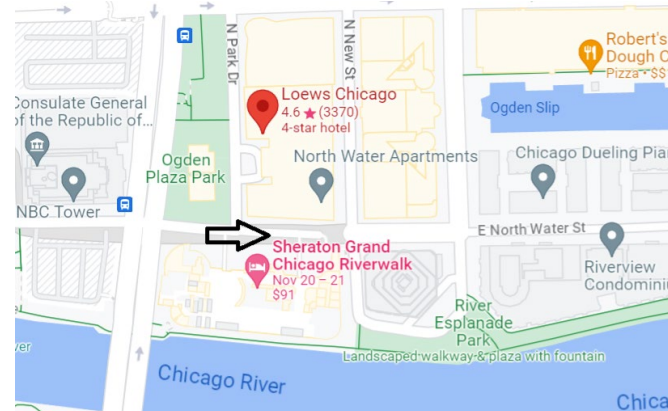
Cocktail Reception and Dinner

Offshore Rooftop Chicago

COCKTAILS 6:30 pm

DINNER 7:30 pm

Buses pick-up on North Water Street in front of the Sheraton Hotel beginning at 6:00 pm



Tell us how we did, get rewarded

Win an Apple iPad!

- You will be receiving an email with an electronic link at the end of day two of the conference.
- We appreciate your feedback!



Competition Law Guidelines

Competition Law Guidelines

What is prohibited by US, Japanese, Australian and European competition laws?

The competition laws of particular relevance to IACPM members prohibit agreements and concerted conduct between or among competitors to:

- Fix Prices (For example: agreements between two or more competing borrowers)
- Divide markets or customers
- Boycott or jointly refuse to deal with customers or other financial institutions
- Arrive at any understanding, express or implied, respecting any anticompetitive concept of action

Competition Law Guidelines

What You Should Avoid

- Avoid conversations about specific *future* transactions that involve disclosure of the customer name or transaction pricing, etc.
- Do not allocate customers or territories.
- Do not disclose confidential, proprietary, or competitive information or your bank's sensitive strategies.