IACPM Credit Portfolio Management Educational Seminar

May 15, 2019

Agenda

The IACPM Credit Portfolio Management Educational Seminar is intended to promote active discussion among presenters and participants. It provides a framework of sound practices for those new to Credit Portfolio Management-- and a forum for discussion and debate on issues important to those new to CPM or starting CPM functions. All participants should come prepared to discuss and share key issues related to each topic for their business, institution or CPM unit.

8:30 – 9:00 **Registration and Continental Breakfast**

9:00 – 9:30 **Introduction: CPM in a Changing Environment**

- Introduction to the IACPM
- The evolution of active credit portfolio management
- Determining the rationale for credit portfolio management
- What are Sound Practices in CPM?

Speaker: **Som-lok Leung**
Executive Director
International Association of Credit Portfolio Managers

9:30 – 10:30 **Business Models for Portfolio Management**

- Common start-up business models
- Differing organizational structures and mandates in practice
- Issues faced in choosing a business model and establishing a CPM function
- Case studies: evolution of CPM business models and practices in the current market and credit environment

Speaker: **Martha Raber**
Executive Vice President & Managing Director – Financial Risk
Regions Bank
IACPM Board member

10:30 – 10:45 **Morning break**

10:45 – 11:45 **Setting a Concentrations and Limits Framework: Implementing CPM in Practice**

- Applying portfolio analytics to set Concentration Limits and Capital Allocation
- Measuring the risk and communicating within the firm, globally and regionally
- Monitoring limits usage and managing concentrations effectively
- Open discussion on practical issues

Speaker: **Robert Wendt**
Executive Director and Head of Portfolio Management, EMEA
MUFG Bank, Ltd.

11:45-1:10 **Active Credit Portfolio Management Techniques and Toolkit**

- Risk Analysis Toolkit
- Decision metrics and support analytics
- Identifying and assessing hedging and risk taking opportunities
- Assessing impact of change on portfolio performance
- Data, data governance and AML and privacy considerations
- Implementation challenges

Speaker: **Sarah Cheriton-Jones**
Head of Credit Oversight, Policy and Assurance - Retail and Consumer Credit Risk
Lloyds Banking Group
IACPM Board member

1:10-2:10 **Lunch**

2:10-4:00 **How to Manage a Credit Portfolio: A hands-on, simulation exercise**

- Working in groups, the seminar participants will gain experience in using the tools and techniques of Credit Portfolio Management to optimize a portfolio of loans
- The participants will be able to use the output from a credit capital model to make better decisions about which loans to approve
- The participants will be able to purchase CDS protection to optimize the returns to the loan portfolio.

Speakers: **Bob Selvaggio**
Head of Analytics
Rutter Associates

5:30 – 7:00 **Welcome Reception**