

IACPM and RMI Credit Portfolio Management Educational Workshop August 1, 2023

SUAN Teck Kin

Head of Research
United Overseas Bank Ltd

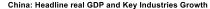
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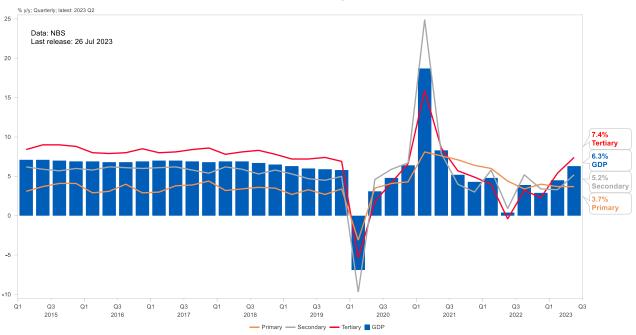
China Outlook

- Near-term trend: China's growth 2~4 quarters ahead and what are the data saying?
- Medium-term: Weighed down by sentiment
- Shifting trends and their impact on China: Structural or cyclical?



Disruptions from COVID-19 and other challenges linger on ...

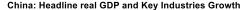


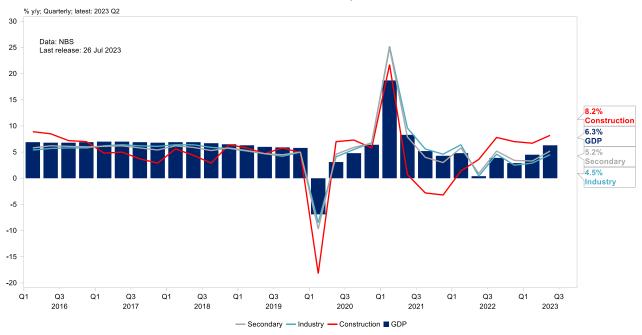


Source: Macrobond, UOB Global Economics & Markets Research



Manufacturing sector the laggard, as exports demand weakened

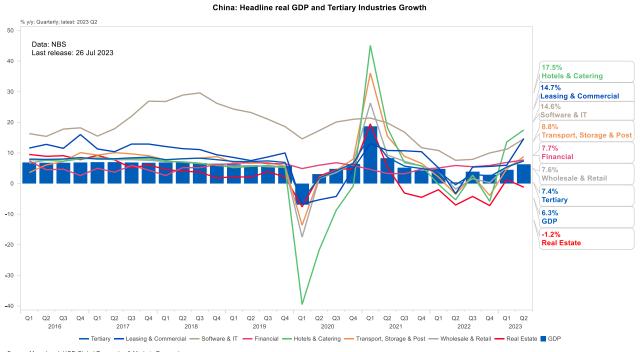




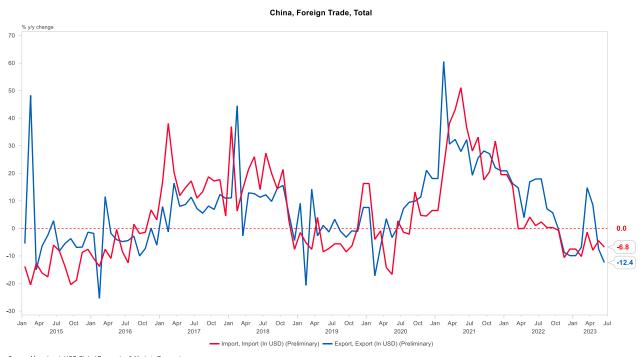
Source: Macrobond, UOB Global Economics & Markets Research



Performances of services sectors diverge significantly, unlike pre-COVID



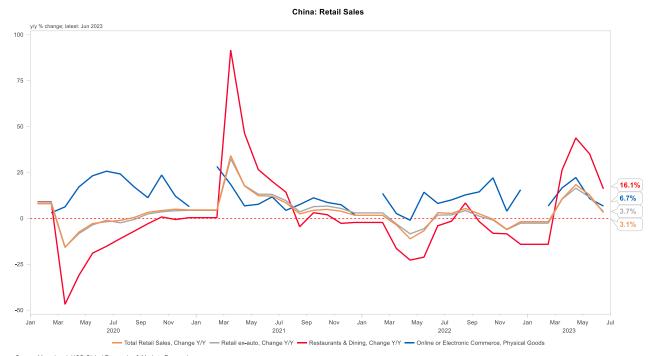
Weak external demand a key factor





Source: Macrobond, UOB Global Economics & Markets Research

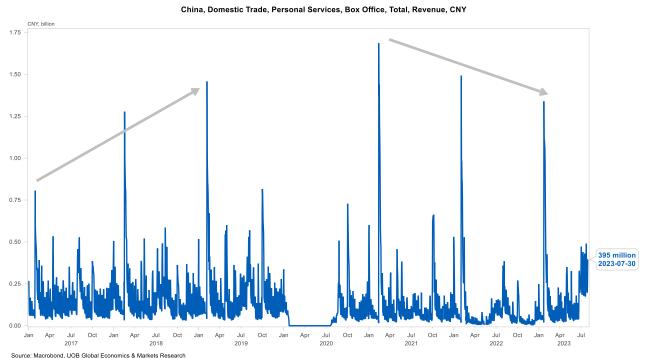
... while domestic demand also muted despite low base in previous year



Source: Macrobond, UOB Global Economics & Markets Research

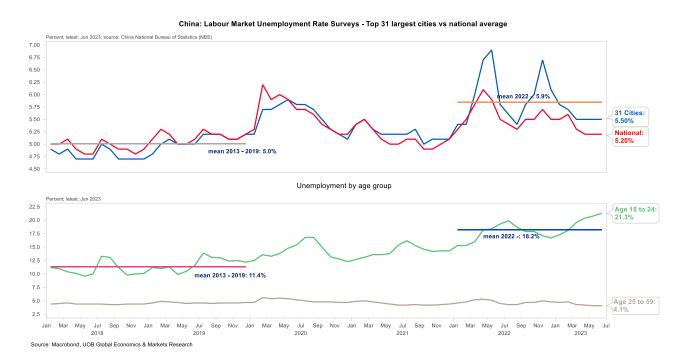


... contrast of pre and post-COVID China's box office sales



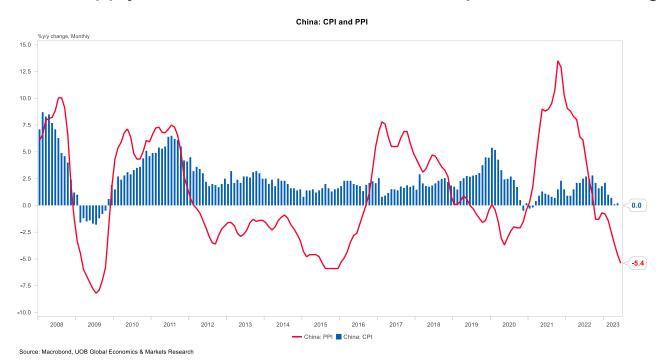


... youth unemployment record highs though overall remains stable





... excess supply and weak demand - deflation pressures building

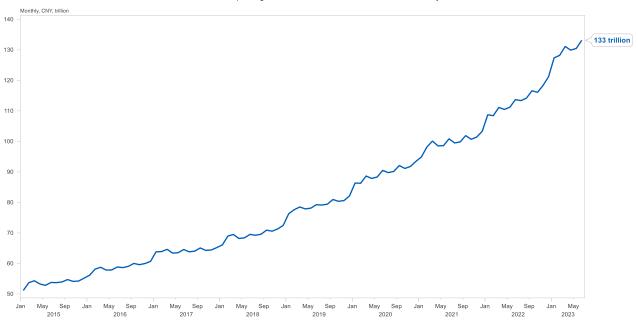




... consumers' precautionary actions also play a part

China Banks Deposits: Household, CNY

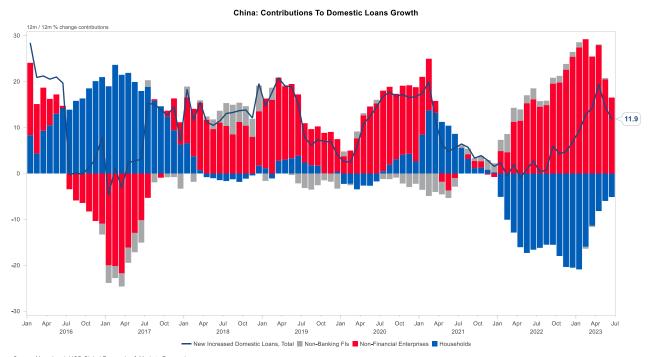
China's household deposits gained more than 40% from 2020 to RMB121 tn by end-2022



Source: Macrobond, UOB Global Economics & Markets Research



... consumers' precautionary actions also play a part

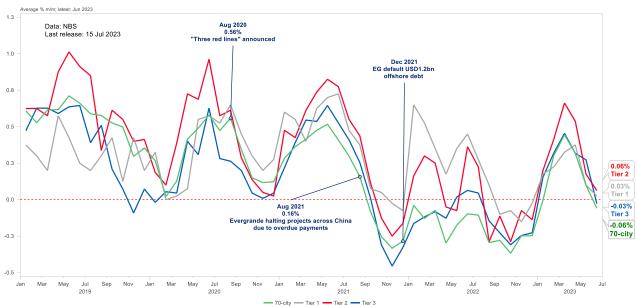


Source: Macrobond, UOB Global Economics & Markets Research



... consumers' precautionary actions also play a part



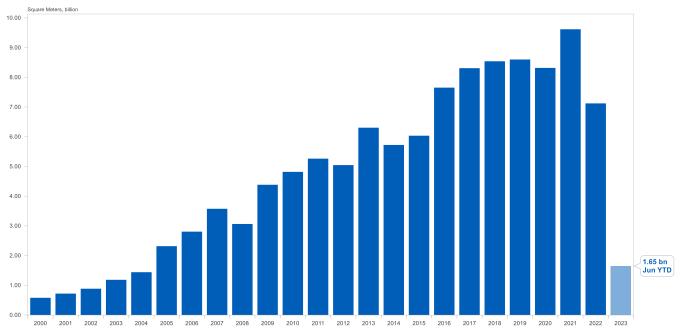


Source: Macrobond, UOB Global Economics & Markets Research



... consumers' precautionary actions also play a part

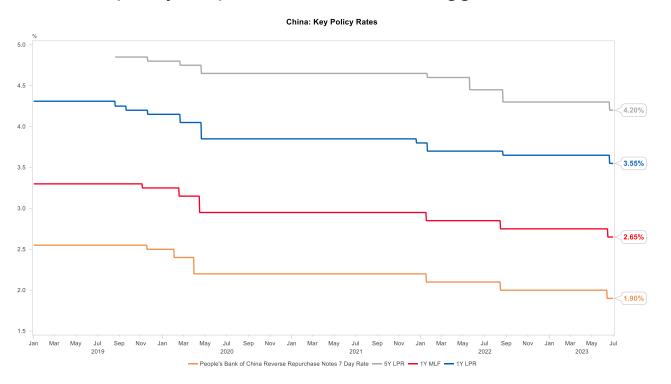
China: Real Estate Transactions, Commercialized Buildings (Residential), Floor Space Sold, Aggregate



Source: Macrobond, UOB Global Economics & Markets Research

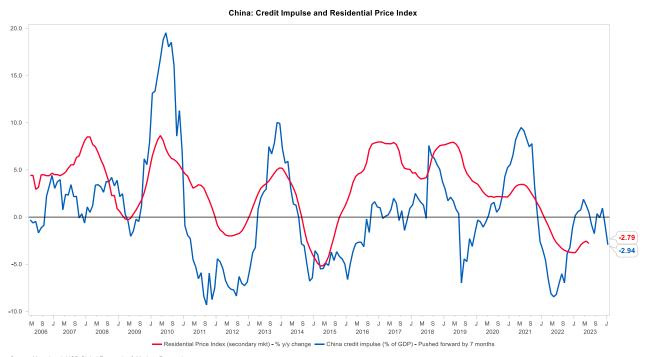


... meanwhile, policy responses are far from aggressive





... meanwhile, policy responses are far from aggressive

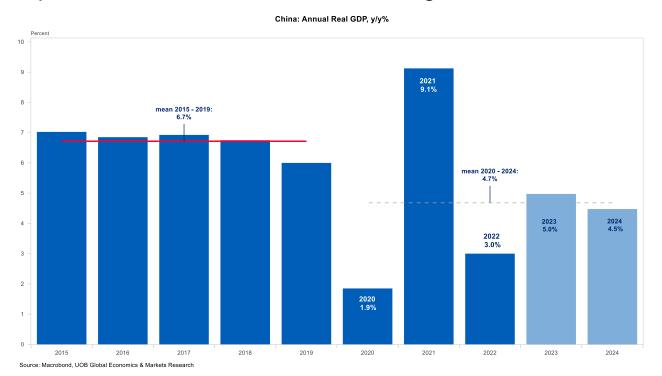


Source: Macrobond, UOB Global Economics & Markets Research



China Outlook: Settling on a lower plane

5% expansion in 2023, for about ~4.7% avg in 2020-2024





China Outlook: Settling on a lower plane

Slower growth across Asia in 2023 and mild rebound in 2024

		Real GDI	P Growth F	Rate (Ann	ual)			
	-12.5 -7.5	y/y% change -2.5 2.5 7.5	2019	2020	2021	2022	2023F	2024F
World GDP		*	2.8	- 2.8	6.3	3.4	2.8	3.0
US (q/q saar)		★ ▲	2.6	1.2	5.7	2.1	0.8	1.2
UK		★ ▲	1.6	-11.0	8.5	3.4	0.3	0.9
Euro Area		★ ▲	1.6	- 6.2	5.6	2.7	0.1	1.0
Japan			-0.4	- 4.3	2.3	1.1	1.0	1.5
Australia			1.9	-1.8	5.3	3.8	1.6	1.4
New Zealand		*	3.2	-1.1	6.4	1.8	0.7	0.6
China		▲ ★	6.0	2.2	8.4	3.0	5.0	4.5
HK		★	-1.6	- 6.6	6.5	-3.5	5.5	3.0
Taiwan			3.0	3.3	6.6	2.4	1.4	3.5
South Korea		*	2.2	- 0.7	4.3	2.6	1.3	2.5
India (FY)		*	4.6	-6.1	9.8	6.9	6.5	6.8
ASEAN6		★ ▲	4.4	- 4.0	4.5	6.0	4.0	4.9
Indonesia		**	5.0	- 2.0	3.7	5.4	4.9	5.2
Malaysia		r de la companya de l	4 .4	- 5.6	3.8	8.7	4.4	4.6
Philippines		★	6.1	- 9.3	5.5	7.6	5.0	6.0
Singapore		* *	1.3	- 3.9	8.9	3.6	0.7	3.0
Thailand		★	2.1	- 6.2	1.7	2.6	3.1	3.5
Vietnam		■ ★ ▲	7.3	2.8	2.7	8.1	5.2	6.0

Printed on: Mon 31 Jul 2023, 11:11 AM

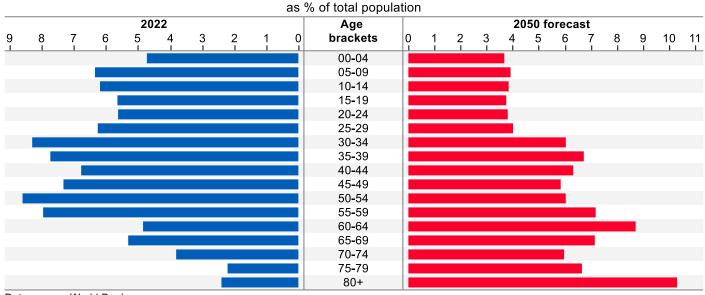
■ 2020 ■ 2021 ▲ 2022 ★ 2023F

Source: Global Economics & Markets Research



Shifting demographic profile – aging population

Share of Chinese population by age

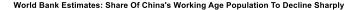


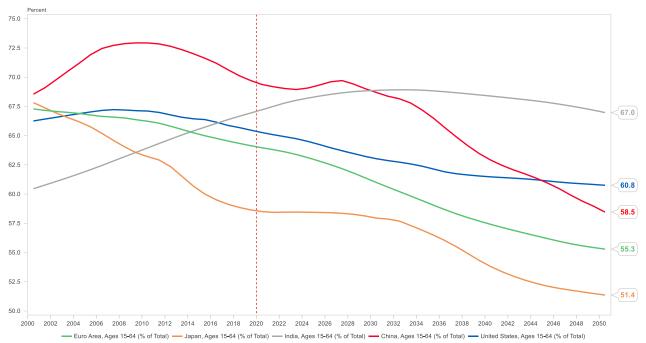
Data source: World Bank

Source: Global Economics & Markets Research



Shifting demographic profile – shrinking working age population

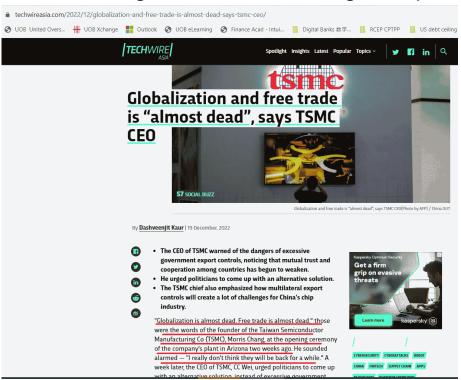




Source: Macrobond, UOB Global Economics & Markets Research



De-globalization/regionalization causing disruptions



Source:

https://techwireasia.com/2022/12/globalization-and-free-trade-is-almost-dead-says-tsmc-ceo/

Full speech:

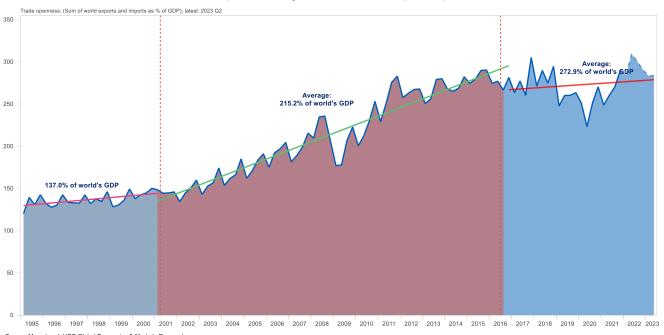
https://semiwiki.com/forum/index.php?threads/morris-chang-globalization-is-almost-dead-and-free-trade-is-almost-dead-speech.17215/



De-globalization/regionalization causing disruptions

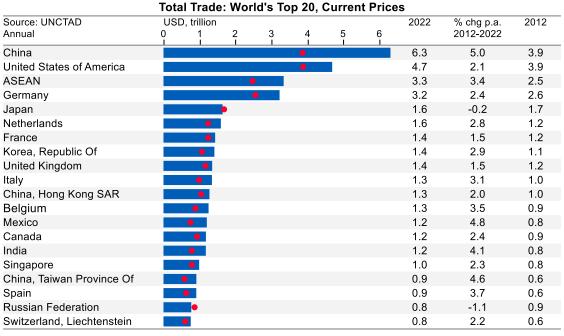
World - Globalisation Slowing Down?

Trade openness fell after global financial crisis and Trump came to power





De-globalization/regionalization: Rise of ASEAN's trade prowess ...

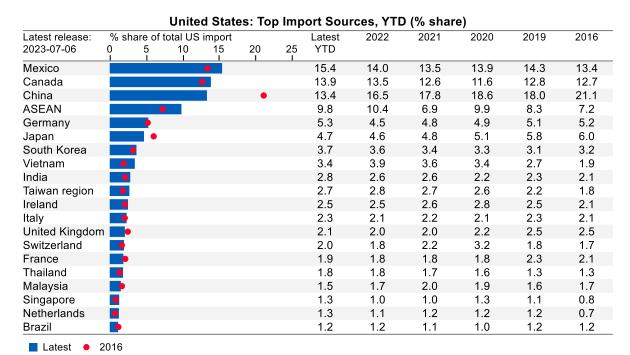


2022 • 2012

Source: Global Economics & Markets Research



De-globalization/regionalization: ... just as US' imports patterns shift



Source: Global Economics & Markets Research

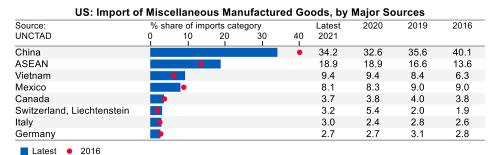


De-globalization/regionalization: ... clear shift away from China imports

US: Import of Machinery & Transport Equipment, by Major Sources Source: % share of imports category Latest 2020 2019 2016 UNCTAD 2021 China 23.1 23.0 22.0 25.2 Mexico 20.5 20.8 21.6 19.6 **ASEAN** 11.8 10.8 8.5 7.5 8.5 9.9 Japan 8.9 10.5 6.4 7.4 8.5 9.4 Canada South Korea 5.7 5.4 4.8 4.9 5.6 Germany 5.6 6.1 6.8 4.5 4.1 3.3 2.3 Taiwan

Source: Global Economics & Markets Research

Latest • 2016



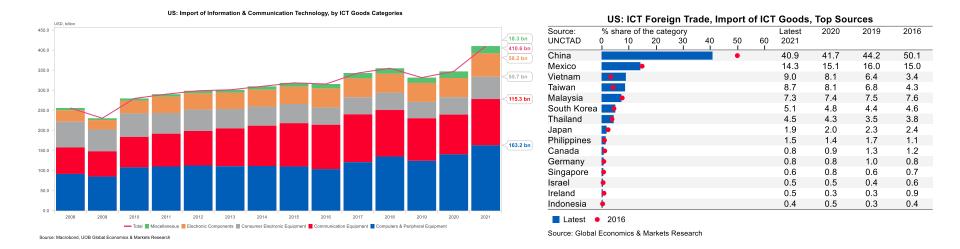
Source: Global Economics & Markets Research

Note: Machinery & transport + misc manufactured goods accounted for 40% and 17% shares of US' total imports of USD2.93 tn in 2021

Classifications of products: Standard International Trade Classification (SITC) Revision 3, UNCTAD https://unctadstat.unctad.org/en/Classifications/DimSitcRev3Products Official Hierarchy.pdf



De-globalization/regionalization: ... clear shift away from China imports

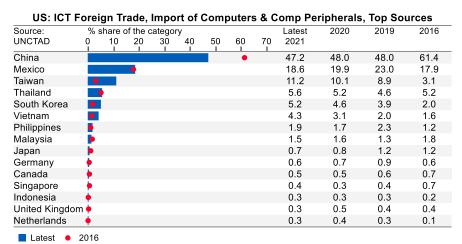


Note: ICT goods accounted for about 14% share of US' total imports of USD2.93 tn in 2021

Classifications of products: Updating The Partnership Definition Of ICT Goods From HS 2007 To HS 2012, UNCTAD https://unctad.org/system/files/official-document/tn_unctad_ict4d02_en.pdf



De-globalization/regionalization: ... clear shift away from China imports



US: ICT Foreign Trade, Import of Communications Equipment, Top Sources Source: % share of the category Latest 2020 2016 UNCTAD 2021 China 54.7 55.8 58.8 57.6 Vietnam 15.6 14.0 13.2 5.3 Mexico 79 8.3 8.0 11.9 Taiwan 4.5 4.9 3.6 3.1 3.2 Thailand 3.2 2.3 3.0 5.5 2.8 2.9 Malavsia 6.4 South Korea 2.3 1.9 4.0 Estonia 1.1 0.6 0.5 0.6 Canada 1.0 1.2 1.2 1.2 India 0.8 0.8 0.3 0.1 0.8 Japan 0.8 0.8 8.0 Indonesia 0.7 0.8 0.3 0.4 **Philippines** 0.6 0.5 0.3 0.2 Czech Republic • 0.5 0.6 0.4 0.2 0.5 0.7 0.5 0.3 Israel

Source: Global Economics & Markets Research

Source: Global Economics & Markets Research

Latest • 2016

Classifications of products: Updating The Partnership Definition Of ICT Goods From HS 2007 To HS 2012, UNCTAD https://unctad.org/system/files/official-document/tn_unctad_ict4d02_en.pdf



De-globalization/regionalization: ... clear shift away from China imports

US: ICT Foreign Trade, Import of Electronic Components, Top Sources

Source:	% sha	re of the cat	egory		Latest	2020	2019	2016
UNCTAD	0	10	20	30	2021			
Malaysia				0	37.4	38.4	39.8	31.3
Taiwan		•			11.3	9.5	9.6	9.3
Vietnam					8.6	10.6	7.8	5.9
China		•			7.4	7.7	7.6	13.8
South Kore	ea	•			6.5	7.0	6.8	7.1
Thailand					5.0	5.3	3.6	3.2
Japan		•			4.3	4.5	5.1	5.9
Mexico					3.8	4.3	4.4	3.2
Ireland					2.8	1.2	1.8	5.6
Philippines	s – •				2.5	2.4	2.9	3.4
Israel					1.9	0.9	0.5	1.9
Singapore					1.6	1.9	1.6	1.9
Germany	•				1.3	1.1	1.4	1.6
Canada	•				1.0	1.2	3.0	2.1
Italy	•				0.7	0.7	0.5	0.5

Source: Global Economics & Markets Research

Latest • 2016

US: ICT Foreign Trade, Import of Consumer Electronic Eamt, Top Sources

	-							
% sh	are of the	category			Latest	2020	2019	2016
0	10	20	30	40 I	2021			
					• 40.7	39.2	44.9	46.8
			•		28.6	30.0	31.2	31.4
					12.2	10.7	2.8	1.1
•					3.9	3.9	4.2	4.1
					3.5	3.2	2.5	2.3
•)				2.7	2.9	3.5	4.5
•					1.6	1.7	1.7	1.6
					1.4	1.4	1.6	1.8
•					0.9	1.0	1.2	8.0
Þ					0.6	0.6	0.9	0.7
þ					0.5	0.5	0.7	0.6
					0.4	0.9	0.8	1.1
•					0.4	0.5	0.6	0.2
n 🕨					0.3	0.3	0.5	0.4
•					0.2	0.3	0.3	0.1
		0 10		0 10 20 30	0 10 20 30 40	10 20 30 40 2021 40.7 28.6 12.2 3.9 3.5 2.7 1.6 1.4 0.9 0.6 0.5 0.4 0.4	10 20 30 40 2021 40.7 39.2 28.6 30.0 12.2 10.7 3.9 3.9 3.5 3.2 2.7 2.9 1.6 1.7 1.4 1.4 0.9 1.0 0.6 0.6 0.5 0.5 0.4 0.9 0.4 0.9 0.4 0.5 0.3 0.3	10 20 30 40 2021 40.7 39.2 44.9 28.6 30.0 31.2 12.2 10.7 2.8 3.9 3.9 4.2 3.5 3.2 2.5 2.7 2.9 3.5 1.6 1.7 1.7 1.4 1.4 1.6 0.9 1.0 1.2 0.6 0.6 0.9 0.5 0.5 0.7 0.4 0.9 0.8 0.4 0.9 0.8 0.4 0.5 0.6

Latest • 201

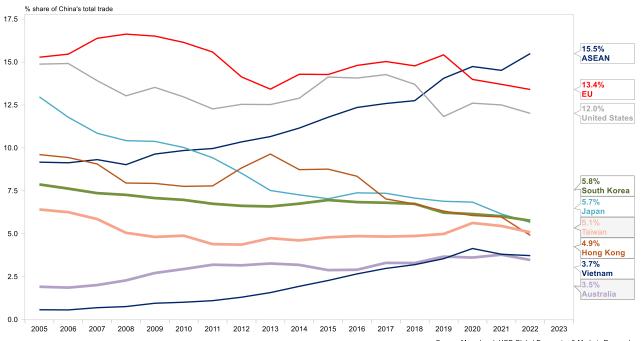
Source: Global Economics & Markets Research

Classifications of products: Updating The Partnership Definition Of ICT Goods From HS 2007 To HS 2012, UNCTAD https://unctad.org/system/files/official-document/tn_unctad_ict4d02_en.pdf



De-globalization/regionalization: ... in favor of ASEAN

China: Total Trade, Top Trading Partners (Latest: 2022), % share of total





Source: Macrobond, UOB Global Economics & Markets Research

De-globalization/regionalization: ... shifts in investment flows

Top Foreign Direct Investment (FDI), Inflows destinations

UNCTAD	Annual, USD, billion	2021	2020	2019	CAGR %	2010
Last: 15 Aug 2022	0 100 200 300 400				2010-2021	
United States	<u> </u>	367.4	150.8	225.1	5.8	198.0
China	<u> </u>	181.0	149.3	141.2	4.2	114.7
ASEAN	<u> </u>	175.2	122.0	174.9	4.1	112.9
Hong Kong	A	140.7	134.7	73.7	6.5	70.5
EU	<u> </u>	137.5	209.5	401.7	- 7.8	335.9
Canada	A	59.7	23.2	50.1	7.0	28.4
Brazil	■	50.4	28.3	65.4	-3.9	77.7
India		44.7	64.1	50.6	4.6	27.4
South Africa	American State of the Control of the	40.9	3.1	5.1	24.6	3.6
Russia		38.2	10.4	32.1	1.7	31.7
Mexico	*	31.6	27.9	34.4	1.4	27.2
Germany	■ ▲	31.3	64.6	52.7	-6.5	65.6
United Kingdom	■ ▲	27.6	18.2	45.5	-6.6	58.2
Sweden	4	27.0	18.8	9.1	66.8	0.1
Belgium	■ ▲	25.6	11.9	1.8	-7.1	57.6
Australia		25.1	16.7	39.4	-3.4	36.8
Poland		24.8	13.8	13.5	6.2	12.8
Japan		24.7	10.7	13.8	n/a	-1.3
United Arab Emirates		20.7	19.9	17.9	8.1	8.8
Saudi Arabia		19.3	5.4	4.6	-3.7	29.2

■ 2021 **▲** 2010

Source: Macrobond, UOB Global Economics & Markets Research

Foreign Direct Investment (FDI), Inward Flows

Torong Bricot investment (1 bi), inward 1 lows												
UNCTAD		Ar	nnual,	USE), billi	on		2021	2020	2019	CAGR %	2010
Last: 15 Aug 2022	0	25	50	75	100	125	150				2010-2021	
China						_		181.0	149.3	141.2	4.2	114.7
ASEAN						<u> </u>		175.3	122.1	175.0	4.1	112.9
Singapore								99.1	75.4	106.3	5.1	57.5
Brazil				_				50.4	28.3	65.4	-3.9	77.7
India		_						44.7	64.1	50.6	4.6	27.4
South Africa								40.9	3.1	5.1	24.6	3.6
Russia		_						38.2	10.4	32.1	1.7	31.7
Mexico		_						31.6	27.9	34.4	1.4	27.2
Indonesia								20.1	18.6	23.9	3.5	13.8
Vietnam		L						15.7	15.8	16.1	6.3	8.0
Turkey	4							12.5	7.8	9.6	3.0	9.1
Malaysia	4	L.						11.6	3.2	7.8	2.3	9.1
Thailand		A						11.4	- 4.8	4.8	- 2.2	14.7
Philippines	4							10.5	6.8	8.7	23.1	1.1
Argentina		A						6.5	4.0	6.7	- 4.9	11.3
Cambodia	4							3.5	3.6	3.7	8.6	1.4
Myanmar								2.1	1.9	2.5	-10.1	6.7
Lao								1.1	1.0	8.0	13.0	0.3
Brunei								0.2	0.6	0.4	-7.5	0.5

■ 2021 ▲ 2010

Source: Macrobond, UOB Global Economics & Markets Research



De-globalization/regionalization: ... shifts in investment flows

ASEAN Foreign Direct Investments Inflows (Major sources)

Source: ASEANstats									Latest	2020	2015	2010-15	2016-19
Annual	-5	0	5	10	15	20	25	30	2021				
United states [US]							A		23.0	25.3	19.3	14.1	8.4
Total Intra-ASEAN					A				12.0	17.0	17.5	17.1	16.9
China [CN]									7.8	5.5	5.5	5.7	8.4
Singapore [SG]				A					7.7	10.2	11.5	11.0	10.9
Japan [JP]			_						6.9	6.2	10.9	12.5	13.5
Netherlands [NL]									6.4	3.4	6.8	4.4	4.3
Hong Kong [HK]				A					4.7	8.7	1.1	4.3	7.0
Switzerland [CH]									4.4	3.4	1.6	0.6	1.0
Korea [KR]		4							4.1	0.0	0.0	1.4	0.0
Taiwan [TW]			A						2.9	2.6	2.1	1.8	2.0
Canada [CA]			A						2.1	3.8	1.0	1.5	2.0
Belgium [BE]		A							2.1	-0.3	0.5	0.7	0.6
Ireland [IE]			A						2.0	3.0	6.5	0.9	1.2
Germany [DE]		_							1.7	0.4	-1.1	-0.4	0.5
Malaysia [MY]			L						1.6	1.6	3.2	2.7	2.4
Thailand [TH]			A						1.5	4.0	0.9	8.0	1.9
Finland [FI]		_							1.2	0.6	0.1	0.0	0.3
India [IN]		4	L						1.1	1.5	1.2	1.9	0.7
Sweden [SE]		4							0.9	0.2	0.0	0.1	0.0
Virgin Islands [VG]		-							0.9	8.0	1.6	0.6	0.5
Luxembourg [LU]		4	L						0.9	1.7	0.9	4.0	3.4
Indonesia [ID]		-							0.7	0.4	0.7	2.0	1.0
Austria [AT]		4							0.4	-0.3	-0.1	0.1	0.3
Australia [AU]		-							0.3	0.4	1.2	2.3	0.4
Philippines [PH]		•							0.3	0.2	0.8	0.1	0.4

■ Latest ▲ 2020

ASEAN: FDI Inflows to Sectors (Annual)

AU		. ו		10 11	, 3 t	0	CCL	OI 3	, (~	iiiiuaij		
ASEANstats	% s	hare								Latest	2020	2015
Last release: 2022-07-04	-5	0 5	10	15	20	25	30	35	40	2021		
Financial & Insur						4	<u> </u>			35.5	39.6	28.0
Manufacturing										27.9	16.2	24.8
Wholesale & Retail										15.1	21.7	9.2
Real Estate Activities			A							5.2	6.5	7.7
Info & Comm										4.6	1.4	3.1
Transportation & Storage										4.5	4.9	3.8
Electricity, Gas										3.0	3.3	1.8
Mining & Quarrying										2.2	1.7	5.7
Accomm & Food		4								1.0	0.5	0.2
Construction		4								8.0	-0.2	0.2
Agri Forestry & Fishing		A								0.3	0.3	4.7
Water Supply, Waste Mgm	i 4	4								0.2	0.3	0.0
Admin & Support		A								0.0	0.1	0.3
Public Admin & Def		A								0.0	0.0	0.0
Professional, Scientific			_							-0.3	3.8	10.6

■ Latest ▲ 2015

Source: Macrobond, UOB Global Economics & Markets Research

Source: Macrobond, UOB Global Economics & Markets Research



De-dollarization: a long road ahead

SWIFT: USD Is The Dominant Currency For Payments

SWIFT: Top 10 Payment Currencies

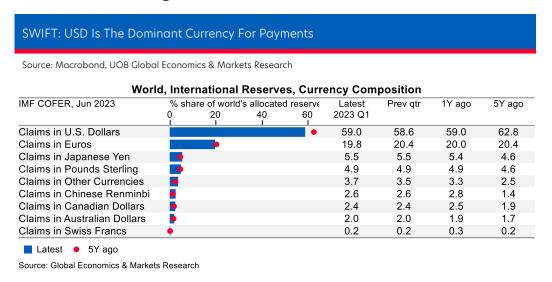


Source: Macrobond, UOB Global Economics & Markets Research

For further details: De-dollarization: A Reality Check, 15 May 2023 https://www.uobgroup.com/web-resources/uobgroup/pdf/research/MSN_230515.pdf



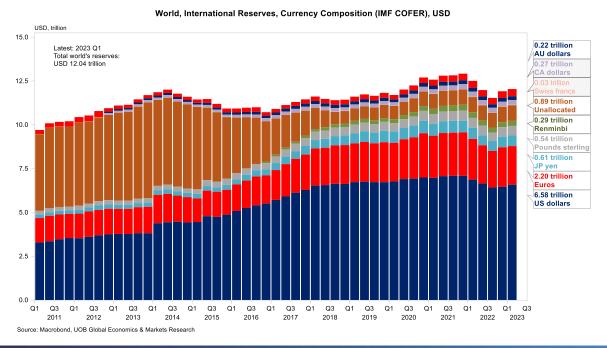
De-dollarization: a long road ahead



For further details: De-dollarization: A Reality Check, 15 May 2023 https://www.uobgroup.com/web-resources/uobgroup/pdf/research/MSN_230515.pdf

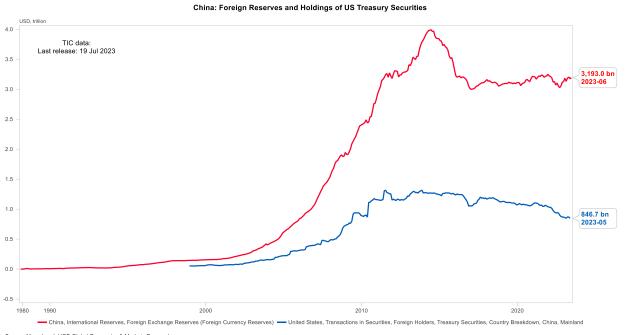


China's total trade = USD6.3 tn in 2022; USD290 bn in RMB can fund less than 3 weeks' worth of trade, while US dollars can fund 1.4x of US' total trade in 2022 ...





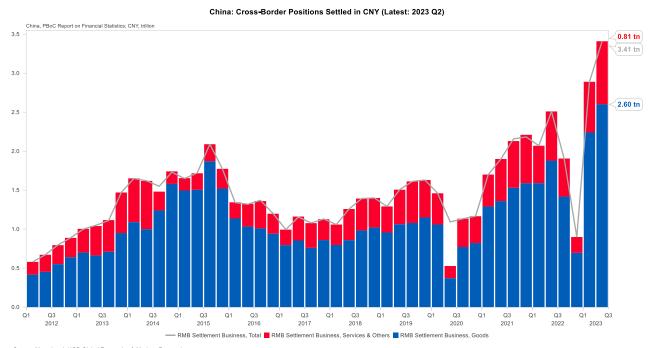
De-risking: China's holdings of US Treasury assets falling but still substantial ...





Source: Macrobond, UOB Global Economics & Markets Research

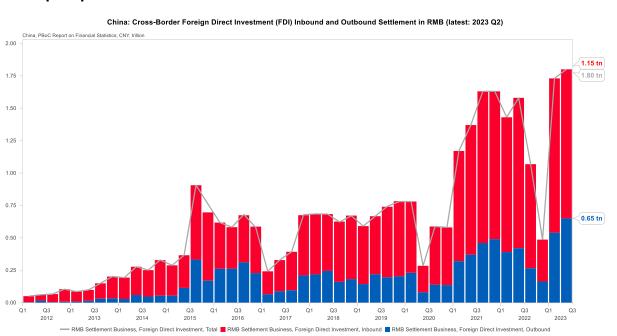
De-risking: Record amount of settlement in RMB in 1H23 for goods & services trade purposes





Source: Macrobond, UOB Global Economics & Markets Research

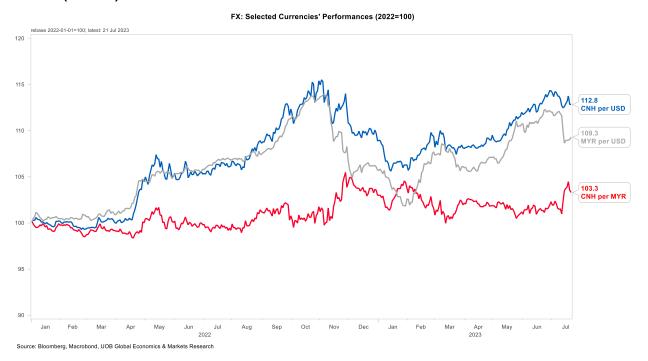
De-risking: Record amount of settlement in RMB in 1H23 for direct investment purposes



Source: Macrobond, UOB Global Economics & Markets Research



De-risking: US dollar exchange rate volatility vs Local Currency Settlement (LCS)





Watch out for developments in Local Currency Settlement (LCS)

- De-dollarization/RMB internationalization will be a long process: US dollar dominant in the financial markets,
 efficiency in cross-border transactions, ease of deploying excess dollars, inertia, etc are main factors
- However, US dollar's volatility means companies are exposed to exchange rate risks (and other risks),
 especially in projects or contracts that stretch out for years. How to reduce these risks?
- If the local currency's moves are highly correlated with the RMB, LCS will be one way to manage exchange rate volatility, reduce costs of currency exchange (no US dollar involved), accelerate fund settlement time (can it be as fast as T+0?) and reduce funding costs
- The LCS framework is now available in regional countries, e.g. Indonesia, and will be moving in tandem with de-dollarization / RMB internationalization trends
- As such, status quo looks set to remain near term, but be prepared for changes and to manage risks ahead

. . .

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De-dollarization: Gradually, then Suddenly?

