

Curriculum vitae – Biagio Giacalone



Executive Director,
Group Head of
Active Credit
Portfolio Steering
Milan, Italy

Summary

- With over 25 years' experience, Biagio Giacalone has developed a strong expertise in **structured finance**, **capital markets** and **credit portfolio management** activities. He has been involved in **several major transactions structured in the Italian market**, including **NPL disposals**. He has built healthy relationships with the top management of key corporate and institutional clients, contributing to the development of products and innovative financial solutions.
- Currently Biagio is **Head** of the **Active Credit Portfolio Steering** department, reporting directly to the Group CFO at ISP. The mission of ACPS consists of **actively managing credit portfolios** for **capital optimization** purposes and value creation for shareholders, through targeted credit strategies and capital market transactions. He is also responsible for the coordination of activities under the **NPL Group Plan**.

Experience

INTESA  SANPAOLO

Head of HO Department, Active Credit Portfolio Steering - CFO Area - August 2016 – Present
– Responsible for the credit management activities within the CFO Area

 BANCA IMI

Head of Credit Solutions Group - Global Markets - October 2007 - July 2016
– Responsible for securitisation and credit risk transfer activities

INTESA  SANPAOLO

Head of Business Development - General Manager Staff - November 2005 - September 2007
– Responsible for strategic partnerships and development of new products and markets

 UniCredit

Head of Structured Transactions/Financial Institutions - December 2002 - October 2005
– Responsible for origination of senior funding, bank capital, ABS products, capital management advisory
Global Relationship Manager - December 2001 - November 2002
– Responsible for coverage and relationship management for Italian large corporates and equity investors

INTESA  SANPAOLO

Structured Finance & Advisory - Corporate and Investment Banking - May 1994 - November 2001

Education

- MBA. STOA', MIT - Sloan School of Management Program
- Degree with honours, Scienze Bancarie ed Assicurative - Università degli Studi di Messina